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STATE OF LOUISIANA
LOUISIANA ECONOMIC DEVELOPMENT CORPORATION
BOARD OF COMMERCE AND INDUSTRY
BEING HELD ON THURSDAY, DECEMBER 12, 2024
617 NORTH THIRD STREET, FLOOR 1, LABELLE ROOM
BATON ROUGE, LOUISIANA

REPORTED BY: BETTY D. GLISSMAN, CCR

1	I N D E X	1	STAFF MEMBERS PRESENT:
2		2	SHAWN WELCOME
3		3	FRANK FAVALORO
4	PAGE	4	Liz MCCAIN
5		5	JOYCE METOYER
6		6	KRISTIN JOHNSON
7	CAPTION 1	7	ANNE VILLA
8		8	MICHAELA ADEGBE
9	APPEARANCES 3	9	TRAVIS ROSENBERG
10		10	TEDRA CHATHAM
11	PROCEEDINGS 5	11	DEBORAH SIMMONS
12		12	
13	REPORTER'S PAGE 73	13	SPEAKERS FROM THE AUDIENCE:
14		14	CRAIG ROUSSEL
15		15	NINA STOFBERG
16		16	KIM CUSIMANO
17		17	JIMMY LEONARD
18		18	CHRIS GUIN
19		19	KEVIN MEYER
20		20	JIMMY GOULD
21		21	JAKE NICKENS
22		22	
23		23	
24		24	
25		25	
Page 2		Page 4	
1	APPEARANCES:	1	CHAIRMAN JONES:
2	BOARD MEMBERS:	2	Good morning, y'all. It is great to see
3	CHAIRMAN JERALD N. JONES	3	everyone on a crisp December morning. I
4	SECRETARY SUSAN BOURGEOIS	4	happened to be in Cleveland, Ohio, last Monday.
5	MR. DAVID M. AMOSS	5	It was minus 3 with 30-mile-per-hour winds. So
6	MS. LETTIA A. "LETTI" LOWE-ARDOIN	6	today felt balmy when I walked out this morning.
7	MR. JOHN AUSTIN	7	But I call the December meeting of the
8	MR. HAROLD J. "HAL" CALLAIS II	8	Board of Commerce and Industry to order.
9	REPRESENTATIVE VINCENT ST. BLANC FOR DARYL	9	Ms. Simmons, will you do the roll call for us,
10	DESHOTEL	10	please?
11	MR. DAVID B. DOSS	11	MS. SIMMONS:
12	REPRESENTATIVE JULIE EMERSON (Arrived Late)	12	Good morning, everyone. Stuart Moss?
13	MR. BARRY M. MELE	13	MR. MOSS:
14	MR. RIDGE J. MIGUEZ (Arrived Late)	14	Present.
15	MR. CHARLES "ROBBY" MILLER	15	MS. SIMMONS:
16	SENATOR BETH MIZELL	16	David Toups?
17	MR. STUART MOSS	17	MR. TOUPS:
18	MR. NAHEEM "GEORGE" NASSAR	18	Present.
19	MR. KYLE P. POLOZOLA	19	MS. SIMMONS:
20	MR. RONALD W. REMEDIES	20	David Amoss?
21	MR. KYLE D. RUCKERT	21	MR. AMOSS:
22	MR. MICHAEL TANNER	22	Present.
23	MR. DAVID TOUPS	23	MS. SIMMONS:
24		24	John Austin?
25		25	MR. AUSTIN:
Page 3		Page 5	

<p>1 Present.</p> <p>2 MS. SIMMONS:</p> <p>3 David Doss?</p> <p>4 MR. DOSS:</p> <p>5 Here.</p> <p>6 MS. SIMMONS:</p> <p>7 Barry Mele?</p> <p>8 MR. MELE:</p> <p>9 Present.</p> <p>10 MS. SIMMONS:</p> <p>11 Scott Niemeyer? (No response.)</p> <p>12 Representative Vincent St. Blanc for Daryl</p> <p>13 Deshotel.</p> <p>14 REPRESENTATIVE ST. BLANC:</p> <p>15 Good morning. Here.</p> <p>16 MS. SIMMONS:</p> <p>17 Franklin Foil? (No response.)</p> <p>18 Kyle Polozola?</p> <p>19 MR. POLOZOLA:</p> <p>20 Here.</p> <p>21 MS. SIMMONS:</p> <p>22 Jerald Jones?</p> <p>23 CHAIRMAN JONES:</p> <p>24 Present.</p> <p>25 MS. SIMMONS:</p> <p style="text-align: right;">Page 6</p>	<p>1 Wesley Willis? (No response.)</p> <p>2 Letti Ardoin?</p> <p>3 MS. ARDOIN:</p> <p>4 Present.</p> <p>5 MS. SIMMONS:</p> <p>6 Charles "Robby" Miller?</p> <p>7 MR. MILLER:</p> <p>8 Here.</p> <p>9 MS. SIMMONS:</p> <p>10 Kyle Ruckert?</p> <p>11 MR. RUCKERT:</p> <p>12 Here.</p> <p>13 MS. SIMMONS:</p> <p>14 We have a quorum.</p> <p>15 CHAIRMAN JONES:</p> <p>16 Thank you, ma'am.</p> <p>17 The Board has received copies of the</p> <p>18 minutes from the October 23, 2024, meeting. I</p> <p>19 would entertain a motion to approve from</p> <p>20 Mr. Moss. A second from Senator Mizell. Any</p> <p>21 questions or comments from the Board? Hearing</p> <p>22 none. Any comments from the public? There</p> <p>23 being none. All in favor say "Aye." (All</p> <p>24 responded "Aye.") Any opposition? There is</p> <p>25 none. The motion carries and the minutes are</p> <p style="text-align: right;">Page 8</p>
<p>1 Ronald Remedies? (No response.)</p> <p>2 Senator Beth Mizell?</p> <p>3 SENATOR MIZELL:</p> <p>4 Here.</p> <p>5 MS. SIMMONS:</p> <p>6 Representative Julie Emerson? (No</p> <p>7 response.)</p> <p>8 Michael Tanner?</p> <p>9 MR. TANNER:</p> <p>10 Here.</p> <p>11 MS. SIMMONS:</p> <p>12 Anne Villa for Secretary Bourgeois?</p> <p>13 MS. VILLA:</p> <p>14 Present.</p> <p>15 MS. SIMMONS:</p> <p>16 George Nassar?</p> <p>17 MR. NASSAR:</p> <p>18 Present.</p> <p>19 MS. SIMMONS:</p> <p>20 Erwin Thompson III? (No response.)</p> <p>21 Harold Callais?</p> <p>22 MR. CALLAIS:</p> <p>23 Present.</p> <p>24 MS. SIMMONS:</p> <p>25 Ridge Miguez? (No response.)</p> <p style="text-align: right;">Page 7</p>	<p>1 approved.</p> <p>2 Before we move into quality jobs, I wanted</p> <p>3 to give a brief report from the Board's rules</p> <p>4 committee. As you know, we have been working</p> <p>5 over the course of the last few months to take</p> <p>6 Governor Landry's executive order concerning the</p> <p>7 industrial tax exemption program and turn that</p> <p>8 into a new set of rules. We then received our</p> <p>9 marching orders from Secretary Bourgeois to make</p> <p>10 that not just the issues covered by the</p> <p>11 executive order, but also to take a complete</p> <p>12 look at the industrial tax exemption program. I</p> <p>13 am pleased to report that the rules committee</p> <p>14 has completed that work and has submitted a</p> <p>15 brand-new set of rules which literally takes the</p> <p>16 ITEP program and reworks it from soup to nuts</p> <p>17 and it will be published in the Register -- the</p> <p>18 Louisiana Register on December 20 and that</p> <p>19 begins the notice period and the comment period</p> <p>20 for the public. There will be a public hearing</p> <p>21 on those rules on January 30 in this room and I</p> <p>22 believe that meeting is at 9:30 or 1:30. We</p> <p>23 will make sure everyone get notices. It is</p> <p>24 going be on January 30th at 10:00 AM, neither</p> <p>25 was correct. 10:00 AM on January 30 in this</p> <p style="text-align: right;">Page 9</p>

<p>1 room. And that will be to take public comments 2 on the rules themselves.</p> <p>3 But I want to thank the members of that 4 committee. That is Robby Miller, Letti Ardoin, 5 Stuart Moss, Kyle Polozola, and myself. And the 6 real work on this rules frankly was done by 7 stakeholder representatives, industry 8 representatives, LED staff, other stakeholder 9 representatives who actually did heavy lifting 10 of reading the rules, going through redlines, 11 debating, and believe me, guys, it was hours and 12 hours and hours of debate on how rules should 13 read. So I am very proud of this work and I 14 believe it's going to be a step forward. Will 15 it make them perfect? Probably not. But we 16 will find out in their application and as we 17 find those imperfections, hopefully we can work 18 through to get those corrected as time moves 19 forward. But, again, my personal thanks to the 20 rules committee, the LED staff, and all of the 21 stakeholders who took part in that exercise over 22 the course of the last few months. We are no 23 longer -- once those rules become effective, and 24 that's governed by the Administrative Procedures 25 Act, but once those rules are effective, we will</p> <p style="text-align: right;">Page 10</p>	<p>1 I will entertain a motion for the quality 2 job applications. We have a motion from Mayor 3 Thibaut [sic], second from Cindy Mizell. Any 4 questions or comments from the Board? There 5 being none. Oh, I am sorry.</p> <p>6 MR. MIGUEZ: 7 I need to recuse myself from the Waskey 8 Bridges.</p> <p>9 CHAIRMAN JONES: 10 Thank you very much. We have a recusal on 11 Waskey Bridges. That's Number 20220355. All 12 right. Any other comments or questions from the 13 Board? Hearing none. Any comments from the 14 public? There being none. All in favor say 15 "Aye." (All responded "Aye.") Any opposition? 16 There is none. The motion carries.</p> <p>17 MS. ADEGBE: 18 There is one renewal application. 19 10190333, Click Here Publishing, LLC, East Baton 20 Rouge Parish.</p> <p>21 CHAIRMAN JONES: 22 Any question on this renewal? A motion 23 from Mr. Moss, second from Mr. Miller. Any 24 questions or comments from the Board? There 25 being none. Any comments from the public?</p> <p style="text-align: right;">Page 12</p>
<p>1 be operating the ITEP program under those sets 2 of rules as well as the pre-JED rules, as well 3 as the '17 rules, as well as the '18 rules, but 4 we have done some things that will help 5 streamline that and give an opportunity for 6 industry to work in a more streamline fashion. 7 We can talk more about that at a later time.</p> <p>8 All right. Anything from any other member 9 of rules committee on this subject? Great.</p> <p>10 Thank you very much. I appreciate that. I felt 11 privileged to give that out.</p> <p>12 Now, let's move to the Quality Jobs 13 Program. Ms. Adegbe, could you lead us through 14 that, please?</p> <p>15 MS. ADEGBE: 16 Good morning.</p> <p>17 CHAIRMAN JONES: 18 Good morning.</p> <p>19 MS. ADEGBE: 20 There are three new applications. 21 20210484, Syrah Technologies, LLC, Concordia 22 Parish. 2020474, Techneaux Technology Services, 23 Lafayette Parish. 20220355, Waskey Bridges, 24 Inc., East Baton Rouge Parish.</p> <p>25 CHAIRMAN JONES:</p> <p style="text-align: right;">Page 11</p>	<p>1 Hearing none. All in favor say "Aye." (All 2 responded "Aye.") Any opposition? There is 3 none. The motion carries.</p> <p>4 MS. ADEGBE: 5 This is one change of company name only, 6 20210133. Current company name Breeze Airways, 7 new company name Breeze Aviation Group, Inc., 8 dba Breeze Airways, Jefferson Parish.</p> <p>9 CHAIRMAN JONES: 10 We have a motion to approve this change of 11 name.</p> <p>12 MR. MILLER: 13 Move.</p> <p>14 CHAIRMAN JONES: 15 Motion, thank you. Second.</p> <p>16 MR. MOSS: 17 Second.</p> <p>18 CHAIRMAN JONES: 19 Second, Mr. Moss. Any questions or 20 comments from the Board? There being none. Any 21 comments from the public? Hearing none. All in 22 favor say "Aye." (All responded "Aye.") Any 23 opposition? There being none. The motion 24 carries.</p> <p>25 MS. ADEGBE:</p> <p style="text-align: right;">Page 13</p>

<p>1 There is one full transfer of ownership to 2 new company, 20190517. Current company ProKeep; 3 new company, ProKeep, Inc., Orleans Parish. 4 CHAIRMAN JONES: 5 Do we have a motion? I have a motion from 6 Mayor Thibaut [sic]. Second from Mr. Miller. 7 Any questions or comments from the Board? 8 MR. CALLAIS: 9 Mr. Chair, I have a recusal. 10 CHAIRMAN JONES: 11 Okay. Mr. Callais is recusing himself. 12 Any other comments from the Board? Questions? 13 Hearing none. Any comments from the public? 14 There being none. All in favor say "Aye." (All 15 responded "Aye.") Any opposition? There is 16 none. The motion carries. Thank you. 17 MR. TOUPS: 18 Mr. Chairman, I just want to make sure. 19 It is Mayor Toups and not Mayor Thibaut. I am 20 not the parish president of Pointe Coupee 21 Parish. 22 CHAIRMAN JONES: 23 My apologies to someone. I don't know who 24 I offended. Mayor, I have called you by the 25 correct name for years, but today is Christmas.</p> <p style="text-align: right;">Page 14</p>	<p>1 All right. Do we have a motion? We have 2 a motion from Mr. Miller. Second from 3 Ms. Ardoin. Any questions or comments from the 4 Board? Hearing none. Any comment from the 5 public? Hearing none. All in favor say "Aye." 6 (All responded "Aye.") Any opposition? There is 7 none. Motion carries. 8 MR. ROSENBERG: 9 That concludes the RTA agenda. 10 CHAIRMAN JONES: 11 Thank you, sir. I appreciate your help. 12 Good morning, Ms. Metoyer. 13 MS. METOYER: 14 We have three new applications. 20160735, 15 Associated Mooring, LLC, St. James Parish. 16 20230097, La Grange Acquisition, LP, DeSoto 17 Parish. 20220468, The Exchange, LLC, Orleans 18 Parish. 19 CHAIRMAN JONES: 20 Very good. Do we have a motion to 21 approve? Mr. Nassar. I need a second. Second 22 from Mr. Polozola. Any questions or comments 23 from the Board? Hearing none. Any comments 24 from the public? There being none. All in 25 favor say "Aye." (All responded "Aye.") Any</p> <p style="text-align: right;">Page 16</p>
<p>1 Give me a gift. Give me a gift. Thank you, 2 Mayor. My apologies. Thank you. 3 All right. Let's see. Mr. Rosenberg, 4 would you walk us through the RTA program, 5 please? 6 MR. ROSENBERG: 7 Good morning. There are two new 8 applications. 20230002, Crescent Care MidCity, 9 LLC, Orleans Parish; and 20230086 for Duchamp 10 Opera House in St. Martin Parish. 11 CHAIRMAN JONES: 12 Great. Of course, these have already been 13 approved by the locals. We have a motion to 14 approve from the Board. Motion by 15 Mr. St. Blanc. Second from Mr. Callais. Any 16 questions or comments from the Board? Hearing 17 none. Any comments from the public? There 18 being none. All in favor say "Aye." (All 19 responded "Aye.") Any opposition? There is 20 none. The motion carries. 21 MR. ROSENBERG: 22 There is one renewal application for 23 20170589 for Fern Hill Investments, LLC, in St. 24 Tammany Parish. 25 CHAIRMAN JONES:</p> <p style="text-align: right;">Page 15</p>	<p>1 opposition? There is none. The motion carries. 2 MS. METOYER: 3 We have five contract determination 4 requests. In accordance with Section 717.D of 5 the Enterprise Zone Program rules, a business 6 may submit a request to terminate their 7 Enterprise Zone Contract if: 1, the contract 8 had been in effect for at least 30 months. 2, 9 the business has met all of the requirements of 10 the program, which includes timely filing of all 11 program forms, documents, and appropriate fees. 12 The following contracts were previously 13 approved by the Board of Commerce and Industry 14 and the contract holders listed below have 15 submitted a request to terminate the Enterprise 16 Zone contracts. The Contractee understands the 17 Board's decision is final and contracts cannot 18 be reinstated or reactivated. 20190309, Capital 19 City Produce, East Baton Rouge Parish. The 20 existing contract is 1/3/2020 through 1/2/2025. 21 The requested term date is 7/3/2022. 22 20160670, FTC Hotels, LLC, doing business 23 as Springhill Suites, St. Tammany Parish. The 24 existing contract is 1/1/20 to 12/31/2024. The 25 requested termination is 12/31/2022.</p> <p style="text-align: right;">Page 17</p>

<p>1 20200110, Louisiana Fish Fry Products, 2 Limited, East Baton Rouge Parish. The existing 3 contract is 4/3/20 to 4/2/2025. The request to 4 terminate is 10/3/2022. 5 20190451, Ochsner Clinic Foundation, East 6 Baton Rouge Parish. The existing contract is 7 7/30/20 to 7/29/2025. The requested terminate 8 date is 7/29/2025. 9 20200066, Ochsner Clinic Foundation, 10 Jefferson Parish, the existing contract is 11 3/2/20 to 3/1/2025. The requested terminate is 12 3/1/2023. 13 CHAIRMAN JONES: 14 All right. Do we have a motion to accept 15 these contract terminations? The motion from 16 Mr. Moss. Second from Mr. Callais. Any 17 questions or comments from the Board? Hearing 18 none. Any comments from the public? Hearing 19 none. All in favor say "Aye." (All responded 20 "Aye.") Any opposition? There is none. The 21 motion carries. 22 MS. METOYER: 23 That concludes Enterprise Zone. 24 CHAIRMAN JONES: 25 Thank you, ma'am. Good morning,</p> <p style="text-align: right;">Page 18</p>	<p>1 Absolutely. Thank you very much. 2 MR. POLOZOLA: 3 Mr. Chair. 4 CHAIRMAN JONES: 5 Yes. 6 MR. POLOZOLA: 7 I also recuse myself from Arrow, ET 8 Gathering, and Shintech. 9 CHAIRMAN JONES: 10 Okay. Say it into the mic. 11 MR. POLOZOLA: 12 I recuse myself from the Arrow matter, the 13 ET Gathering matter, and the Shintech matter. 14 CHAIRMAN JONES: 15 All right. We will get to the Shintech 16 and ET in a moment, but those recusals will be 17 noted for the record. 18 Now back to the Arrow Aviation deferral. 19 We have a motion and a second. Did we have any 20 other comments from the Board or questions? Any 21 comments from the public on the deferral for 22 Arrow? Apparently not. Everybody is looking at 23 me. We do have a motion and second; am I right? 24 MS. SIMMONS: 25 Yes.</p> <p style="text-align: right;">Page 20</p>
<p>1 Ms. Johnson. 2 MS. JOHNSON: 3 Good morning, Mr. Jones. 4 CHAIRMAN JONES: 5 Where is the other half of the team? 6 MS. JOHNSON: 7 We are meeting today. 8 CHAIRMAN JONES: 9 Okay. Well, we got the A Team. All 10 right. If you will walk us through first the 11 Post-EO 2018 rules. 12 MS. JOHNSON: 13 Right. We have 10 Post-EO 2018 rule 14 applications. We do have one request for 15 deferral and that's 20230489, Arrow Aviation 16 Company, LLC, St. Martin Parish. 17 CHAIRMAN JONES: 18 I will entertain a motion to defer Arrow 19 Aviation Company. I have a motion from Mr. 20 Miller. Second from Mr. Nassar. Any questions 21 or comments from the Board? There being none. 22 Any comments from the public? 23 MR. MIGUEZ: 24 I recuse myself from Arrow. 25 CHAIRMAN JONES:</p> <p style="text-align: right;">Page 19</p>	<p>1 CHAIRMAN JONES: 2 Thank you, Ms. Simmons. Everybody is 3 looking at me strangely. Keep it straight, 4 thank you. 5 All right. All in favor say "Aye." (All 6 responded "Aye.") Any opposition? There is 7 none. The motion carries and the matter is 8 deferred. 9 Now let's do the balance. 10 MS. JOHNSON: 11 2020534, Bollinger Houma Shipyards in 12 Terrebonne Parish. 20220535, Bollinger Quick 13 Repair, LLC, in Jefferson Parish. 20210492, 14 Coastal Chemical, Co., LLC, in Vermilion Parish. 15 20230097, ET Gathering & Processing, LLC, in 16 DeSoto Parish. 20220131, Howell Foundry, LLC, 17 in West Feliciana Parish. 20220367, 18 Manufacturing Properties, LLC, in West Feliciana 19 Parish. 20220043, Shintech Louisiana, LLC, 20 Iberville Parish. 20220075, the Procter & 21 Gamble Manufacturing Company in Rapides Parish. 22 And 20220075-A, the Procter and Gamble 23 Manufacturing Company, Rapides Parish. 24 CHAIRMAN JONES: 25 Let's see. We have -- before we ask for a</p> <p style="text-align: right;">Page 21</p>

<p>1 motion on these, we have a request to speak from 2 Mr. Craig Roussel. Mr. Roussel, would you come 3 forward, please? And please state your name and 4 your position with the company, please. 5 MR. ROUSSEL: 6 Good morning. My name is Craig Roussel. 7 I am an executive vice president of Bollinger 8 Shipyards. We have filed two applications 9 earlier this year, one for our facility in Houma 10 and one for our facility in Harvey, Louisiana. 11 The deadline to file was 3/31. I'm sorry. Yes. 12 3/31. We missed that date. We started the 13 applications in March. We were waiting on some 14 financial information to complete them. We did 15 set a calendar reminder to remind us, but it 16 popped up on Good Friday and, to be honest, we 17 were eating crawfish not really worried about 18 the ITEP applications. So I won't lie about 19 that. 20 Immediately, we realized our error. And 21 we filed the first thing Monday morning. So we 22 were about 8 hours late on actually meeting the 23 filing deadline. We would ask for the Board's 24 consideration not to input -- not to put in the 25 one-year penalty for being 8 hours late. That's</p> <p style="text-align: right;">Page 22</p>	<p>1 MS. JOHNSON: 2 It was filed on Monday, April 1. 3 MR. POLOZOLA: 4 Wouldn't that be the due date? If it was 5 on a weekend, a weekend is a legal holiday. 6 MS. JOHNSON: 7 I don't think our rules account for 8 business days. It's calendar days. 9 CHAIRMAN JONES: 10 I think the statutes -- okay. 11 MR. POLOZOLA: 12 There are statutes that govern legal 13 holidays applies across the revised statutes. 14 CHAIRMAN JONES: 15 Exactly. 16 MR. POLOZOLA: 17 If something is on a Saturday, it is 18 really impossible for them to file on that date. 19 They would have to file the day before, which 20 was Good Friday, which means they have to file 21 the day before that, the 28th. So, I mean, I am 22 kind of -- is it really late? 23 CHAIRMAN JONES: 24 Okay. Let's do this. Let's do this, 25 guys. I think -- and we don't have our legal</p> <p style="text-align: right;">Page 24</p>
<p>1 a long holiday weekend. 2 Certainly, it was our fault and we 3 acknowledge that. But we would also like to ask 4 for any concession possibly you can give in 5 regards to it. 6 CHAIRMAN JONES: 7 Let me make sure that I understand. So 8 the due date fell on a Sunday? 9 MS. JOHNSON: 10 The date was actually 3/30 because 2024 11 was a leap year and I believe it is due 90 days 12 from the completion of the packet which was 13 12/31 of '23. 14 CHAIRMAN JONES: 15 Okay. 16 MS. JOHNSON: 17 So the date did fall on 3/30, which was a 18 Saturday. 19 CHAIRMAN JONES: 20 Okay. So the deadline fell on a weekend. 21 MS. SIMMONS: 22 Yes. 23 MR. POLOZOLA: 24 Mr. Chairman, when was the application 25 filed?</p> <p style="text-align: right;">Page 23</p>	<p>1 staff here today. They are at a mandatory CLE. 2 So I think this is a real question here; A, is 3 it late? And, B -- and guys, just so you will 4 know, the way the rules read if you look under 5 Section 503 on your agenda, if you are a day 6 late, it's a year penalty. That's harsh to me, 7 but it is the rule. So what I would like to 8 do -- 9 MR. CALLAIS: 10 Mr. Chair. 11 CHAIRMAN JONES: 12 Yes, Mr. Callais. 13 MR. CALLAIS: 14 Yes. I would also like to say for the 15 record, too, I think Bollinger has been a 16 fantastic employer within the state and, you 17 know, has a number of programs operating, 18 employs a lot of people. I think that's 19 probably worth some consideration as well. 20 CHAIRMAN JONES: 21 I would obviously agree with the sentiment 22 of that. The difficulty is that we have been 23 operating under these rules since 2018 and the 24 word "shall" in regulation are pretty extreme. 25 It is a shall.</p> <p style="text-align: right;">Page 25</p>

<p>1 MR. RUCKERT: 2 Can we just waive it? 3 CHAIRMAN JONES: 4 Well, I don't know if we can. We have 5 lawyers on this Board, but I am not going to be 6 the lawyer for the Board. You are not my 7 client. And the LED has lawyers and I am going 8 to ask that the Board defer until the next 9 meeting so the lawyers can take a look at it and 10 see is there a way to handle this situation 11 given the extreme nature of the penalty in light 12 of the short duration of missing the date. And 13 that way -- that way their lawyers can advise us 14 if there is a possibility here to manage it. 15 And again to Mr. Polozola's point, the answer 16 may be it wasn't due until then. It might not 17 be late at all. 18 MR. POLOZOLA: 19 I don't see how they could file it on 20 Saturday. 21 CHAIRMAN JONES: 22 And Mr. Polozola is right, the statutes 23 are fairly clear. Legal holidays are legal 24 holidays and they run across all rules and regs 25 within the state of Louisiana, at least as I</p> <p style="text-align: right;">Page 26</p>	<p>1 That doesn't mean that I am right, but that's my 2 memory. 3 So if the Board chooses to pass this 4 motion that's been made, that's your 5 prerogative. My suggestion would be let's let 6 the lawyers take a look at it and come back and 7 give us some guidance on it, but that's going to 8 be up to the Board. Any other comments or 9 questions? 10 MR. NASSAR: 11 I substitute a motion in order to defer. 12 CHAIRMAN JONES: 13 We have a substitute motion to defer. 14 Mr. Callais, would you accept the substitute 15 motion? 16 MR. CALLAIS: 17 Yes. 18 CHAIRMAN JONES: 19 Mr. Ruckert, would you accept the 20 substitute motion? 21 MR. RUCKERT: 22 Yes. 23 CHAIRMAN JONES: 24 All right. We have a substitute motion to 25 defer. Do we have a second on a substitute</p> <p style="text-align: right;">Page 28</p>
<p>1 appreciate those statutes. But I am not the 2 lawyer for the Board. 3 So I think if -- I think the best way to 4 handle this if -- and if the Board agrees with 5 it, but we can defer it until the February 6 meeting and give staff an opportunity to look at 7 this and look at the statutes that Mr. -- 8 MR. CALLAIS: 9 I would like to make a motion that we just 10 waive it. 11 MR. RUCKERT: 12 I second the motion. 13 CHAIRMAN JONES: 14 Okay. We have a motion and a second to 15 waive the penalty. Okay. I have a motion. Any 16 other questions or comments from the Board? 17 I want to point out that if -- and that is 18 if the Board chooses to do that, it is at least 19 my clear reading of the rules perhaps violating 20 the rules of this Board. And that may lead to a 21 problem with other companies who have been 22 similarly situated since 2018 and I don't know 23 what the Board's decision in every one of those 24 are, but I don't recall at least any time that 25 this penalty was waived under the circumstances.</p> <p style="text-align: right;">Page 27</p>	<p>1 motion? Okay. We have a second. Any questions 2 or comments on the motion to defer? Any other 3 comments from the public? Mr. Roussel, any 4 other comments? 5 MR. ROUSSEL: 6 Thank you for your consideration and we do 7 appreciate working in the state. 8 CHAIRMAN JONES: 9 Yes. This is one of those situations 10 where the rules, it feels particularly harsh and 11 I get it. But we just need to be sure that we 12 follow. 13 MR. ROUSSEL: 14 Obviously, it was our error. 15 CHAIRMAN JONES: 16 We understand. We understand. 17 All right. All in favor say "Aye." (All 18 responded "Aye.") Any opposition? There is 19 none. The motion carries. 20 MR. ROUSSEL: 21 Thank you. 22 CHAIRMAN JONES: 23 Thank you. All right. We have the 24 remaining -- so we got a motion to defer on 25 Arrow Aviation, Bollinger Houma Shipyards, and</p> <p style="text-align: right;">Page 29</p>

<p>1 Bollinger Quick Repair Shipyard, LLC. We have</p> <p>2 remaining applications. I will entertain a</p> <p>3 motion on the remaining applications. A motion</p> <p>4 by Mr. Nassar to approve. Second from Mayor</p> <p>5 Toups. Any questions or comments from the</p> <p>6 Board? There being none. Any comment from the</p> <p>7 public? There is none. All in favor say "Aye."</p> <p>8 (All responded "Aye.") Any opposition? There</p> <p>9 is none. The motion carries.</p> <p>10 MS. JOHNSON:</p> <p>11 Next, we have three Post-EO 2024 Emergency</p> <p>12 Rules applications. 20240454, CF Industries</p> <p>13 Blue Point, LLC, in Ascension Parish. 20240171,</p> <p>14 Cortec, LLC, West Baton Rouge Parish. And</p> <p>15 20240110 Kleinpeter Farms Dairy, LLC, in East</p> <p>16 Baton Rouge Parish.</p> <p>17 CHAIRMAN JONES:</p> <p>18 All right. Do we have a motion on these</p> <p>19 three applications? A motion from Mr. Moss.</p> <p>20 MR. POLOZOLA:</p> <p>21 Mr. Chair.</p> <p>22 CHAIRMAN JONES:</p> <p>23 Yes.</p> <p>24 MR. POLOZOLA:</p> <p>25 I have to recuse myself from CF Industries</p> <p style="text-align: right;">Page 30</p>	<p>1 Stofberg of Sasol. If you would come forward,</p> <p>2 please.</p> <p>3 MR. POLOZOLA:</p> <p>4 Mr. Chair, I would like to recuse myself</p> <p>5 from two matters, Sasol and Shell Chemical.</p> <p>6 CHAIRMAN JONES:</p> <p>7 All right. Note those recusals for Sasol</p> <p>8 and Shell Chemical.</p> <p>9 Thank you, Ms. Stofberg. Thank you being</p> <p>10 here today.</p> <p>11 MS. STOFBERG:</p> <p>12 Thank you, sir, and thank you to the</p> <p>13 Board. Good morning. My name is Nina Stofberg.</p> <p>14 I'm the vice president of finance and tax for</p> <p>15 Sasol International Chemical Business. I am</p> <p>16 here today to ask two things of you. Firstly,</p> <p>17 to thank you and thank the Board for its time</p> <p>18 and all of our joint ventures approval of our</p> <p>19 five-year ITEP renewal package. And, secondly,</p> <p>20 to answer this Board's call on its return on its</p> <p>21 ITEP investment.</p> <p>22 For a bit of background, Sasol is an</p> <p>23 international chemical and energy company</p> <p>24 headquartered in Johannesburg, South Africa. We</p> <p>25 safely and sustainably source, produced, and</p> <p style="text-align: right;">Page 32</p>
<p>1 and Cortec, please.</p> <p>2 CHAIRMAN JONES:</p> <p>3 Okay. So note that recusal on those two</p> <p>4 contracts -- applications, I mean. So we have a</p> <p>5 motion from Mr. Moss. I have a second from</p> <p>6 Mr. Mele. Any questions or comments from the</p> <p>7 Board? There is none. Any comments from the</p> <p>8 public? Hearing none. All in favor say "Aye."</p> <p>9 (All responded "Aye.") Any opposition? There is</p> <p>10 none. The motion carries.</p> <p>11 MS. JOHNSON:</p> <p>12 We have 8 Pre-EO renewals. 20150156-C-PT,</p> <p>13 Louisiana Integrated Polyethylene JV, LLC,</p> <p>14 Calcasieu Parish. 20150264-C, Matheson Tri-Gas,</p> <p>15 Inc., Calcasieu Parish. 201100659-G Sabine Pass</p> <p>16 LNG, LP, Cameron Parish. 20110659-H, Sabine</p> <p>17 Pass LNG, LLC, Cameron Parish. 20110659-G,</p> <p>18 Sabine Pass Liquefaction, LLC, Cameron Parish.</p> <p>19 2011659-H, Sabine Pass Liquefaction, LLC,</p> <p>20 Cameron Parish. 20150156-C, Sasol USA</p> <p>21 Corporation, Calcasieu Parish. And 20150945-B,</p> <p>22 Shell Chemical Company, LP, Ascension Parish.</p> <p>23 CHAIRMAN JONES:</p> <p>24 All right. Before we entertain any</p> <p>25 motions, I have a request to speak from Ms. Nina</p> <p style="text-align: right;">Page 31</p>	<p>1 market a range of high quality products in 22</p> <p>2 countries globally. We show a return to our</p> <p>3 stakeholders. Our joint venture in Louisiana</p> <p>4 Integrated Polyethylene is a partnership between</p> <p>5 Sasol and LyondellBasell in our Lake Charles</p> <p>6 facility and house some of our project assets.</p> <p>7 The renewal application in front of you today is</p> <p>8 about three of our project assets. They are the</p> <p>9 ethane cracker, linear low density polyethylene</p> <p>10 unit, and the ethylene oxide/ethylene glycol</p> <p>11 unit. Products from these units go to things</p> <p>12 that we use every day, like medical</p> <p>13 sterilization, clothing, cosmetics, packaging,</p> <p>14 disinfectants, and many more.</p> <p>15 Over a decade ago, Sasol and Louisiana</p> <p>16 entered into a public-private partnership. And</p> <p>17 as with any good agreement, these partnerships</p> <p>18 should benefit both parties. In short, Sasol</p> <p>19 agreed to make its largest capital investment in</p> <p>20 its history of \$13.9 billion in the state of</p> <p>21 Louisiana. We also agreed to create hundreds of</p> <p>22 jobs. In return, the State agreed to a ten-year</p> <p>23 100 percent abatement for ad valorem taxes on</p> <p>24 these assets.</p> <p>25 What I can tell you today is that the</p> <p style="text-align: right;">Page 33</p>

<p>1 State of Louisiana's return on its investment 2 far exceeds what we initially envisioned with 3 this agreement. We have delivered 900 direct 4 jobs in Louisiana. 85 percent of these jobs are 5 Louisiana residents. That's 900 full-time 6 quality manufacturing jobs with an annual income 7 of \$120,000 each. We have delivered more than 8 6500 construction jobs annually here in the 9 construction phase of our project. We delivered 10 more than \$4.3 billion of spend with Louisiana 11 businesses. We have delivered more than \$200 12 million of sales tax payments to state and 13 local. We have delivered more than \$40 million 14 of infrastructure investment mostly in the city 15 of Westlake. These infrastructure investments 16 has also had economic ripples in other 17 industries. We have paid and we will continue 18 to pay ad valorem taxes of about \$10 million per 19 year. Our most recent estimate of our 2024 ad 20 valorem taxes with Sasol and LIP JB will be \$40 21 million to Calcasieu Parish in 2024. 22 We have invested more than \$9 million in 23 community identified special investment 24 initiatives. That includes a \$1 million 25 investment in a STEM children's museum in Lake</p> <p style="text-align: right;">Page 34</p>	<p>1 season. Thank you. 2 CHAIRMAN JONES: 3 Thank you, Ms. Stofberg. Any questions or 4 comments from the Board. Mr. Moss. 5 MR. MOSS: 6 I speak because y'all are in my backyard. 7 I kind of laughed when I looked at this when 8 seven of the eight that are up for renewals are 9 sitting right there in southwest Louisiana. But 10 I have worked with Ms. Cusimano for many years 11 now. And for the Board, they really have been a 12 great corporate neighbor. They have put money 13 back into the community. You have seen it. I 14 like going through Lake Charles now, because I 15 live in Sulphur, seeing the new children's 16 museum, the STEM center sitting right there at 17 the base of the I-10 bridge. That is a 18 tremendous benefit to the citizens. Thank you 19 for being a good corporate. Thank you, Kim, for 20 always being there for the community. 21 MS. STOFBERG: 22 Thank you, sir. 23 CHAIRMAN JONES: 24 Any other comments? Ms. Villa. 25 MS. VILLA:</p> <p style="text-align: right;">Page 36</p>
<p>1 Charles that will open next year and more than 2 \$1 million in scholarships for Southern 3 University, McNeese University, and SOWELA 4 Technical Community College. 5 Before I close, I do have a full request 6 to leave the Board with. By 2057 when our 7 facilities are still running and I will be well 8 into my retirement, and many of these new hires 9 will be well into their careers with Sasol, 10 Dr. Jim Richardson estimates that the State's 11 return on its investment on the Sasol project 12 will be 2-to-1 and that was on our original 13 numbers. 14 As I said before, any good business 15 arrangement should benefit both parties. What I 16 hope to have demonstrated today is that this one 17 does. The State made a good investment. The 18 returns are already there. And on behalf of 19 more than 2,000 Louisiana employees and 20 contractors at our Lake Charles facility, we 21 thank you for the investment. 22 I would also like to thank the LED staff 23 for their continued support and helping us with 24 all of our operations that we have. And I would 25 like to wish you-all a safe and happy festive</p> <p style="text-align: right;">Page 35</p>	<p>1 I will just add. If Secretary Bourgeois 2 was here, I am sure that she would say the same 3 things I will say. Other than I was here 4 actually 12 years ago when Sasol was starting up 5 as a project in the state and we have a lot of 6 people that are on LED staff that's here in this 7 room, that was a long time ago. And to see 8 where you guys have come and how community 9 involved y'all have been is really a testament 10 to your commitment that you have, not just to 11 Lake Charles in that parish, but also to the 12 state of Louisiana. I just wanted to publicly 13 thank you for that and your ongoing, you know, 14 support and growth that you have in that region. 15 So thank you for your commitment to Louisiana 16 and your investment that you have made. 17 MS. STOFBERG: 18 Thank you very much. 19 CHAIRMAN JONES: 20 I have got to say to all of that, but one 21 thing that I have got, I got to pile on just a 22 little bit. Sasol ITEP contract was 23 pre-executive order which means that essentially 24 have 100 percent property tax exemption for five 25 years and then renewal. And they still paid</p> <p style="text-align: right;">Page 37</p>

<p>1 over \$200 million in taxes even though -- even 2 with 100 percent exemption. So the program 3 worked. You are right. It was a great bet that 4 Louisiana made on Sasol and y'all have been a 5 fantastic partner. And the one thing that I 6 love, and I will say this to all of the other 7 companies out there, if you look at Sasol's 8 numbers, they have always overdelivered. It's 9 sometimes more art than science, but you got to 10 learn the talent of underpromising and 11 overdelivering and they have done that in 12 spades.</p> <p>13 So I thank you for your continued 14 investment for the 6500 construction jobs over 15 the last four years -- five years -- each year 16 for the last 4 years.</p> <p>17 MS. STOFBERG:</p> <p>18 Yes.</p> <p>19 CHAIRMAN JONES:</p> <p>20 Not counting the 900 permanent employees. 21 So to say that Sasol has been -- has had a 22 tremendous impact on Calcasieu Parish as well as 23 the entire region of the state, is obviously an 24 understatement. But thank you for your 25 investment. We look forward to hearing about</p> <p style="text-align: right;">Page 38</p>	<p>1 gold in Southwest Louisiana.</p> <p>2 CHAIRMAN JONES:</p> <p>3 I often said that Cameron and Calcasieu 4 Parish at some point in time will be the Dubai 5 of Louisiana because of the extreme wealth of 6 the local government from the development that 7 happened. And y'all, we were talking about 8 Sasol, but just look up the five lines above, 9 Sabine Pass, you add those numbers up, that is 10 now \$3 billion of investment there that we are 11 going to be voting on in a minute. So who knows 12 in that part of the state what work is coming 13 up. Thank you very much. We appreciate it.</p> <p>14 MR. MELE:</p> <p>15 Sasol is a good marketing program for LED.</p> <p>16 CHAIRMAN JONES:</p> <p>17 Absolutely. With that, I will entertain a 18 motion --</p> <p>19 MR. CALLAIS:</p> <p>20 Move.</p> <p>21 CHAIRMAN JONES:</p> <p>22 I'm sorry. We have a motion from Mr. 23 Callais.</p> <p>24 MR. MOSS:</p> <p>25 Second. We have multiple seconds. I will</p> <p style="text-align: right;">Page 40</p>
<p>1 the rest of the journey.</p> <p>2 MS. STOFBERG:</p> <p>3 Thank you, Mr. Chair.</p> <p>4 CHAIRMAN JONES:</p> <p>5 Any other questions or comments?</p> <p>6 MR. MELE:</p> <p>7 I would like to add that I recall when this 8 all first came up and I recall the opposition 9 that y'all faced and some of it was aggressive. 10 And this is a great example of sometimes the 11 Board, you know, we need to step up and have 12 faith in companies that we're investing in and 13 partnering with. You did a great job.</p> <p>14 MS. STOFBERG:</p> <p>15 Thank you, sir.</p> <p>16 CHAIRMAN JONES:</p> <p>17 And the only thing that I would love to 18 know, but I am not asking today, but if you ever 19 decide you want to share it with me, that will 20 be great, when the exemption rolls off, I would 21 love to get an idea of what the tax payments to 22 Calcasieu Parish will be. I think that will be 23 an interesting discussion as well.</p> <p>24 MR. MOSS:</p> <p>25 Mr. Chair, when you see our streets in</p> <p style="text-align: right;">Page 39</p>	<p>1 give it to Mr. Moss because he lives in the 2 parish. Any other questions or comments from 3 the Board? Hearing none. Any comments from the 4 public? Hearing none. All in favor say "Aye." 5 (All responded "Aye.") Any opposition? There 6 is none. There is none. The motion carries. 7 Thank you very much.</p> <p>8 And again, is there anyone here from 9 Sabine Pass? Rhonda. Well, obviously you 10 count. I would love to hear from the company.</p> <p>11 MS. BOATNER:</p> <p>12 Rhonda Boatner, DDA Consultants. Andrea 13 Carter was not able to make it, the 14 representative from the company, but she 15 certainly would be happy to come back in 16 February to make comments if needed. Because 17 that's a -- just like Sasol, they are a good 18 corporate partner and they have invested 19 billions of dollars.</p> <p>20 CHAIRMAN JONES:</p> <p>21 Yes. It's been amazing stories coming out 22 of that part of the parish.</p> <p>23 MS. BOATNER:</p> <p>24 And they may have numbers for you to be 25 able to tell you what these assets certainly are</p> <p style="text-align: right;">Page 41</p>

<p>1 and what they are going to be paying.</p> <p>2 CHAIRMAN JONES:</p> <p>3 Exactly. Thank you, Ms. Boatner. Please</p> <p>4 pass along our appreciation for the company.</p> <p>5 Thank you very much.</p> <p>6 All right. Let's move on. Post-EO 2017</p> <p>7 Rules.</p> <p>8 MS. JOHNSON:</p> <p>9 Yes, sir. It's 2017 Rules Renewals --</p> <p>10 timely renewals, 31 deferral. And that's</p> <p>11 2018164, Air Liquide Advanced Technologies U.S.,</p> <p>12 LLC in Allen Parish.</p> <p>13 CHAIRMAN JONES:</p> <p>14 I will recuse myself from the Air Liquide</p> <p>15 matter, but I will facilitate a vote for</p> <p>16 deferral.</p> <p>17 MR. POLOZOLA:</p> <p>18 I also need to recuse myself on Air</p> <p>19 Liquide.</p> <p>20 CHAIRMAN JONES:</p> <p>21 Mr. Polozola and I recuse. Do I have a</p> <p>22 motion? I have a motion from Mr. Miller.</p> <p>23 Second by Mr. Nassar. Any questions or comments</p> <p>24 from the Board? There is none. Any comments</p> <p>25 from the public? Hearing none. All in favor</p> <p style="text-align: right;">Page 42</p>	<p>1 (All responded "Aye.") Any opposition? There</p> <p>2 is none. The motion carries.</p> <p>3 MS. JOHNSON:</p> <p>4 Next we have one Post-EO 2017 late renewal</p> <p>5 application and that's 20180081, Mele Printing,</p> <p>6 Inc., in St. Tammany Parish. Their initial</p> <p>7 contract expiration date was 12/31/23 and the</p> <p>8 last renewal request date was 1/18 of '24.</p> <p>9 CHAIRMAN JONES:</p> <p>10 Mr. Mele is a member of the Board so he</p> <p>11 will need to recuse himself from any action on</p> <p>12 this matter. But, Mr. Mele, do you want to --</p> <p>13 would you come to the front here and address the</p> <p>14 Board as to what happened on this late renewal.</p> <p>15 MR. MELE:</p> <p>16 We have representatives from the company.</p> <p>17 CHAIRMAN JONES:</p> <p>18 Oh, okay. Fantastic.</p> <p>19 Great. State your name and position with</p> <p>20 the company, please.</p> <p>21 MR. GOULD:</p> <p>22 Good morning. My name is Jimmy Gould. I</p> <p>23 am the plant manager representing Mele.</p> <p>24 Unfortunately, the CEO was unable to attend.</p> <p>25 CHAIRMAN JONES:</p> <p style="text-align: right;">Page 44</p>
<p>1 say "Aye." (All responded "Aye.") Any</p> <p>2 opposition? There is none. The motion carries.</p> <p>3 The Air Liquide matter is deferred.</p> <p>4 MS. JOHNSON:</p> <p>5 There are seven remaining timely 2017</p> <p>6 renewals. 20180030, Cortec Technologies, West</p> <p>7 Baton Rouge Parish. 20180030-A, Cortec, LLC,</p> <p>8 West Baton Rouge Parish. 20180030-A-PT, Cortec</p> <p>9 Properties, LLC, West Baton Rouge Parish.</p> <p>10 20180072-A Cortec, LLC, Terrebonne Parish.</p> <p>11 20180072-A-PT, Cortec Properties, LLC,</p> <p>12 Terrebonne Parish. 20180245, Sugarfield</p> <p>13 Properties, LLC, in Ascension Parish. 20180244</p> <p>14 Sugarfield Spirits, LLC, in Ascension Parish.</p> <p>15 CHAIRMAN JONES:</p> <p>16 All right. Do we have a motion? A motion</p> <p>17 by Mayor Toups.</p> <p>18 MR. POLOZOLA:</p> <p>19 I need to recuse myself from all of the</p> <p>20 Cortec matters, all five.</p> <p>21 CHAIRMAN JONES:</p> <p>22 Okay. Note that recusal. A second? A</p> <p>23 second from Mr. Moss. Any questions or</p> <p>24 comments? Hearing none. Any comments from the</p> <p>25 public? Hearing none. All in favor say "Aye."</p> <p style="text-align: right;">Page 43</p>	<p>1 Okay. And?</p> <p>2 MR. NICKENS:</p> <p>3 Jake Nickens, Summit Credits.</p> <p>4 CHAIRMAN JONES:</p> <p>5 All right. Can you tell us what happened</p> <p>6 here?</p> <p>7 MR. GOULD:</p> <p>8 Unfortunately, we were in the transition</p> <p>9 of switching consultants and the previous</p> <p>10 consultant didn't take care of business</p> <p>11 correctly. And our new consultant immediately</p> <p>12 recognized that we were a few days late and</p> <p>13 submitted the application. And we would ask for</p> <p>14 your consideration to waive any penalties and</p> <p>15 approve the application.</p> <p>16 CHAIRMAN JONES:</p> <p>17 Okay. Did you have something else that</p> <p>18 you wanted to say?</p> <p>19 MR. NICKENS:</p> <p>20 Sure. From the timing standpoint, the</p> <p>21 company since they started working using the</p> <p>22 ITEP program, they used prior consultants.</p> <p>23 Around the end of '23, they transitioned away</p> <p>24 from using them and we signed on in early '24.</p> <p>25 And as soon as we noticed the error, we quickly</p> <p style="text-align: right;">Page 45</p>

<p>1 filed a renewal. It ended up being about 18</p> <p>2 days past the date, so.</p> <p>3 CHAIRMAN JONES:</p> <p>4 So this is a situation, it sounds like,</p> <p>5 where it was a transition between old consultant</p> <p>6 and new consultant. And was -- when did the old</p> <p>7 consultant -- when was that contract terminated?</p> <p>8 MR. NICKENS:</p> <p>9 Officially, in the first quarter -- or I'm</p> <p>10 sorry, the last quarter of '23.</p> <p>11 CHAIRMAN JONES:</p> <p>12 Okay. So prior to the filing date?</p> <p>13 MR. NICKENS:</p> <p>14 Yes.</p> <p>15 CHAIRMAN JONES:</p> <p>16 Is that right? So there wasn't anybody</p> <p>17 watching -- nobody from the consultants was</p> <p>18 watching --</p> <p>19 MR. NICKENS:</p> <p>20 Right.</p> <p>21 CHAIRMAN JONES:</p> <p>22 -- the filing deadlines.</p> <p>23 MR. NICKENS:</p> <p>24 Our firm started working with Mele Printing</p> <p>25 on new projects at the end of '23. We weren't</p> <p style="text-align: right;">Page 46</p>	<p>1 to see if there is a way to avoid the harshness</p> <p>2 of this penalty given the circumstances.</p> <p>3 So I will entertain a motion to defer. We</p> <p>4 have a motion from Mr. Austin and a second from</p> <p>5 Mr. Miller. Any questions or comments from the</p> <p>6 Board? There is none. Any comments from the</p> <p>7 public? Hearing none. All in favor say "Aye."</p> <p>8 (All responded "Aye.") Any opposition? There is</p> <p>9 none. The motion carries.</p> <p>10 Thank you, gentlemen.</p> <p>11 MS. JOHNSON:</p> <p>12 Next, we have three 2018 Rules timely</p> <p>13 renewals. That's 20190444, ADDP Property, LLC,</p> <p>14 Lafayette Parish. 20190003-A, C&C Marine and</p> <p>15 Repair, LLC, Plaquemines Parish. And 20190173,</p> <p>16 Jackson Hardwood, LLC, East Feliciana Parish.</p> <p>17 CHAIRMAN JONES:</p> <p>18 All right. Do we have a motion to approve</p> <p>19 these renewals? Motion by Mr. St. Blanc. I</p> <p>20 have a second from Mr. Austin. Any questions or</p> <p>21 comments from the Board? Hearing none. Any</p> <p>22 comments from the public? There being none.</p> <p>23 All in favor say "Aye." (All responded "Aye.")</p> <p>24 Any opposition? There is none. The motion</p> <p>25 carries.</p> <p style="text-align: right;">Page 48</p>
<p>1 really touching any of their preexisting data.</p> <p>2 The other consultant that they were working with</p> <p>3 for that and he essentially retired at the end</p> <p>4 of the year. And it wasn't until 2024 before</p> <p>5 all of those contracts were rolled into ours.</p> <p>6 CHAIRMAN JONES:</p> <p>7 Okay. To the Board, this situation is</p> <p>8 frankly very analogous to the Bollinger</p> <p>9 situation that we dealt with earlier in the</p> <p>10 contract because the penalty for both situations</p> <p>11 is shall be one year, and, frankly, that bill is</p> <p>12 harsh in this situation just as it felt harsh in</p> <p>13 the Bollinger situation. I would suggest the</p> <p>14 same resolution, that we defer this matter</p> <p>15 because I am interested in hearing from the LED</p> <p>16 lawyers, you know, how do we manage this.</p> <p>17 MR. RUCKERT:</p> <p>18 There are no lawyers here today?</p> <p>19 CHAIRMAN JONES:</p> <p>20 No. Apparently, the governor expected</p> <p>21 them at a CLE today.</p> <p>22 So that is where we are. So I would</p> <p>23 suggest that we treat this one the same way we</p> <p>24 treated the Bollinger situations. Defer to the</p> <p>25 February meeting and give staff an opportunity</p> <p style="text-align: right;">Page 47</p>	<p>1 Before we move on from those, one thing</p> <p>2 that I know the Board feels frustration, I am</p> <p>3 sure the public does as well, is working through</p> <p>4 all of these different rules. Believe me, for</p> <p>5 staff that's a problem as well we have got</p> <p>6 pre-JED Executive Order, we have '17 rules, '18</p> <p>7 rules, '18 rules, '24 emergency rules, and then</p> <p>8 now we are going to have '24 new rules. And the</p> <p>9 one thing that the rules committee took into</p> <p>10 account as we were working through the ITEP</p> <p>11 program, our goal was to put every bill -- put</p> <p>12 every one back into one system of rules.</p> <p>13 Unfortunately, the administrative difficulties</p> <p>14 of doing that made that virtually impossible.</p> <p>15 But there is a light at the end of tunnel for</p> <p>16 those of you who are working under the old --</p> <p>17 the pre-2024 rules. Under the new rules,</p> <p>18 presuming they are adopted which I trust them to</p> <p>19 be, they are going to provide that anyone</p> <p>20 operating under the previous rules at your</p> <p>21 choice can sign an amended contract with LED</p> <p>22 which will take you out of the jobs and payroll</p> <p>23 requirements of the '17 and '18 rules. And that</p> <p>24 will -- that to me will be to renew the biggest</p> <p>25 differences between the old rules and the new</p> <p style="text-align: right;">Page 49</p>

<p>1 rules. We'll still have to deal with a lot of 2 matters on the agenda, but I think this will put 3 the companies under those old rules more closely 4 in alignment with the folks that are operating 5 under the new rules. 6 I hope that was clear. But I think 7 getting rid of the jobs and payroll requirements 8 under the old rules will be a significant 9 assistance to folks operating under those rules. 10 Ms. Johnson, am I on point there? Did I 11 misstate anything? 12 MS. JOHNSON: 13 No. That's correct. I just want to make 14 sure it's understood that it's not until the 15 rules are final. 16 CHAIRMAN JONES: 17 Exactly. Yes. Don't flood Ms. Johnson's 18 email about request to start amending. We still 19 have got to get the new rules finalized, but, 20 hopefully, that will be in very short order. 21 And we will make sure everyone understands the 22 opportunities out there to take advantage of 23 what I just described. Fair enough? 24 MS. JOHNSON: 25 Yes.</p> <p style="text-align: right;">Page 50</p>	<p>1 percent being billed and paid for the first year 2 of exemption, the 2022 year. Per section 517(B) 3 of ITEP rules, the addition not eligible for the 4 exemption. Per Section 531(C) of ITEP rules, 5 the Louisiana Board of Commerce and Industry may 6 terminate or otherwise modify the contract. And 7 this is located in Rapides Parish. 8 CHAIRMAN JONES: 9 Okay. We have yet another situation where 10 the harshness of the cold application rules 11 appears difficult, but I think the rules in this 12 situation may give us an opportunity. 13 Mr. Leonard, can you come forward? 14 MR. LEONARD: 15 Right. If you state your name and 16 position with Plastipak, please. 17 MR. MEYER: 18 I am Kevin Meyer. I am the formal tax 19 collector for Plastipak Packaging. 20 CHAIRMAN JONES: 21 Great. Mr. Leonard, go ahead and state 22 your name for the record. 23 MR. LEONARD: 24 Jimmy Leonard, Advantous Consulting. 25 CHAIRMAN JONES:</p> <p style="text-align: right;">Page 52</p>
<p>1 CHAIRMAN JONES: 2 Thank you. Let's move and finish. 3 MS. JOHNSON: 4 We have three transfer tax exemption 5 contracts. CF Industries Nitrogen, LLC, 6 20220290, is being transferred to Blue Point 7 Number One, LLC, in Ascension Parish. ToMakk 8 Glass Partners, LLC, 20190204, is being 9 performed to Glaz-Tech Industries, Inc., in 10 Caddo Parish. And Veolla North America 11 Regeneration Services, LLC, 20170649, is being 12 transferred to Nexpra, LLC, in Ascension Parish. 13 CHAIRMAN JONES: 14 All right. Do we have a motion on these 15 transfers? Motion by Mr. Nassar. Second from 16 Mayor Toups. Any questions or comments from the 17 Board? Hearing none. Any comments from the 18 public? Hearing none. All in favor say "Aye." 19 (All responded "Aye.") Any opposition? There 20 is none. The motion carries. 21 MS. JOHNSON: 22 We have one cancellation of contract 23 request for Plastipak Packaging, Inc., 24 20200526-A. LED requests cancellation upon 25 being informed by the parish assessor of 100</p> <p style="text-align: right;">Page 51</p>	<p>1 Tell us what happened so the Board can 2 understand the circumstances surrounding this. 3 MR. MEYER: 4 We mistakenly -- we were using a different 5 vendor and we mistakenly added the exempt assets 6 to the property tax return. And upon getting 7 the invoice, we paid the bill. And after filing 8 that property tax return and paying the bill, we 9 switched to a new vendor who noticed the error 10 and informed us of the error at that time. We 11 don't have an issue with continuing it to have 12 the parish have the bill that we paid, but we 13 would just like to get that nine remaining years 14 exemption honored on our behalf. 15 CHAIRMAN JONES: 16 I know what you mean by the nine, but it's 17 really four with the possibility for renewal of 18 five. 19 MR. MEYER: 20 Right. 21 CHAIRMAN JONES: 22 All right. Mr. Leonard, do you have 23 anything to add? 24 MR. LEONARD: 25 Just that the application -- the advance</p> <p style="text-align: right;">Page 53</p>

<p>1 notification and the application had been timely 2 filed and the effective date of the exemption 3 was December 2022, taxes were paid in 2023. So 4 the assets were technically under an exempt 5 contract at the time that they paid. 6 CHAIRMAN JONES: 7 So if I can put all of that into English 8 for the Board. Essentially, they got a tax bill 9 and they paid it. And under our rules then 10 that -- that gives us, LED, the ability to 11 terminate the contract. However, the rules also 12 say that we have the ability to modify -- not 13 just terminate, but we can modify the contract. 14 And I think the discussion that is going on 15 between the Plastipak folks and LED staff is 16 rather than destroy -- again, a mistake, destroy 17 the contract for the life of the contract, we 18 simply reduce the term of the initial five years 19 from five to four years so that they can enjoy 20 the remaining four years of the exemption. And 21 then assume that they meet qualification, and 22 they come back for renewal of the additional 23 five. 24 So I will entertain a motion to that 25 effect from Mr. Doss.</p> <p style="text-align: right;">Page 54</p>	<p>1 company, please. 2 MR. GUIN: 3 My name is Chris Guin. I am the president 4 of the company. 5 CHAIRMAN JONES: 6 And so, essentially, we have late filings, 7 but otherwise the contracts are compliant; is 8 that correct, Ms. Johnson? 9 MS. JOHNSON: 10 Yes, sir. 11 CHAIRMAN JONES: 12 And so just tell us what happened on the 13 late filings if you will, Mr. Guin. 14 MR. GUIN: 15 Okay. So I just got thrown into this like 16 the last day or so, the CPA was supposed to be 17 here with us and he bailed out yesterday. 18 CHAIRMAN JONES: 19 Well, tell him the chairman called him a 20 chicken. 21 MR. GUIN: 22 Yes. And I am a little nervous. 23 CHAIRMAN JONES: 24 That's all right. Relax. 25 MR. GUIN:</p> <p style="text-align: right;">Page 56</p>
<p>1 MR. DOSS: 2 Stated very well, Mr. Chairman. 3 CHAIRMAN JONES: 4 Thank you. I tried so hard. Second from 5 Mr. Moss. Do we have any other questions or 6 comments from the Board? Hearing none. Any 7 comments from the public? There being none. 8 All in favor say "Aye." (All responded "Aye.") 9 Any position? There is none. The motion 10 carries. 11 MR. LEONARD: 12 Thank you-all very much. 13 CHAIRMAN JONES: 14 Thank you. Last. 15 MS. JOHNSON: 16 Lastly, we have five 2017 rules 17 noncompliance issues for 20161674, Guin Machine, 18 Inc., in Bienville Parish. They are 19 noncompliant in 2018, 2019, 2021, and 2022 20 reporting periods. They did meet the job and 21 payroll requirements, but they were late filing 22 for each year. 23 CHAIRMAN JONES: 24 Okay. We have someone here from Guin 25 Machine. State your name and position with the</p> <p style="text-align: right;">Page 55</p>	<p>1 Yeah. My son has got -- we are in 2 transition with my two sons are taking over the 3 company, too, and they are kicking me out 4 basically. So, anyway, he was -- we were coming 5 together and he had a last thing with his family 6 and he just couldn't come. 7 I will just kind of read out how I think 8 the facts -- the facts that we know and I hope 9 y'all get it all right. 10 CHAIRMAN JONES: 11 That's fine. 12 MR. GUIN: 13 There was an error in communication 14 between the CPA and us. He does all of our 15 filings and he does all of our document files, 16 all of our fees, and all of this stuff. He 17 handles all of that stuff. The person that was 18 handling it back then is not there now, of 19 course. And he -- it wasn't until November when 20 we found out that this has happened, November of 21 2023. So all of the late filings, we didn't 22 find out until it was over with. So I got the 23 emails here that -- all the documentation of 24 that. And as to why the company is being 25 informed of the noncompliance now, there was a</p> <p style="text-align: right;">Page 57</p>

<p>1 delay in compliance processing and we have only 2 been able to fully process the compliance 3 documentation recently. So that is where we 4 are. That's the facts.</p> <p>5 I do want to note two things. We met and 6 exceeded the criteria of all -- you know, the 7 criteria of the program. And it's been really a 8 blessing for our company. We are a small 9 company. We are in a small town. I say we are 10 strategically located by a Walmart in five 11 directions and we have a four-way stop. There 12 won't be any gold bricks laid in our town, but 13 we do employ a lot of rural people that would 14 otherwise have to drive an hour to go to work. 15 So we are vital to the community. Probably -- I 16 guess we are the biggest employer as far as 17 employees in the community there. We are still 18 a very small company, but we are growing. My 19 sons are taking it to another level. And so we 20 are -- we just ask for consideration. And the 21 way this played out, it wasn't anything 22 purposely. We didn't know that we were doing 23 anything wrong. We thought we were doing 24 everything right. So it kind of caught me 25 blindsided, you know, really and truly. I am</p> <p style="text-align: right;">Page 58</p>	<p>1 you. Let me get the motion and then you can ask 2 your question. I have a motion from 3 Mr. St. Blanc and a second by Mr. Moss. 4 Now, Mr. Mele, your question. 5 MR. MELE: 6 So I want to acknowledge you for being 7 compliant. So that's great in all aspects. 8 MR. GUIN: 9 I am sorry. I didn't hear you. 10 MR. MELE: 11 I want to acknowledge your company for 12 being compliant. What I would like to know is 13 on five -- one of the years, each year, there 14 was a delay in being -- with the filing. So 15 what could have been done better? Is there 16 anything that could have been done better by 17 LED? I mean, I heard you say it was the CPA. 18 It sounds like a communication thing. So I ask 19 this question. I want to support your business. 20 I think you guys are doing a great job offering 21 all of the things that you just described. But 22 in order for us to be able to avoid such -- it 23 sounds like a communication thing. Were you, 24 you know, just involved? Was it just the CPA? 25 MS. JOHNSON:</p> <p style="text-align: right;">Page 60</p>
<p>1 sure we did some things wrong, but, I, mean we 2 are trying to run company, too, you know. Like 3 I don't have a lot of administrative, you know, 4 it's a family deal.</p> <p>5 And also, the noncompliance due to late 6 filing was brought to our local governing 7 authorities. They have already all three voted 8 to, you know -- 9 MS. JOHNSON: 10 We do have resolutions and letters from 11 all of the local bodies, the police jury and 12 school board passes resolutions stating not to 13 take any action and not penalize them. And so 14 did the sheriff. 15 CHAIRMAN JONES: 16 All right. Mr. Guin, I think we 17 understand the situation. Obviously, the local 18 government believes in the company and doesn't 19 want to see it penalized. 20 So I will take a motion from 21 Mr. St. Blanc. 22 MR. MELE: 23 I have a question. 24 CHAIRMAN JONES: 25 Just hold on one second and I will get to</p> <p style="text-align: right;">Page 59</p>	<p>1 Every year, this Exhibit A of this 2 contract, it requires the compliance is filed by 3 April 30. And LED does send emails after that 4 is missed to let them have time to file still 5 and that is why these were filed, but they would 6 still be considered late if they were not filed. 7 They would be a non-filing. So they did file 8 late, but it was past the deadline that is 9 stated in their agreement. 10 MR. MELE: 11 And you acknowledge that, you or somebody 12 within authority would receive the noncompliant 13 notices, right? 14 MR. GUIN: 15 As far as -- 16 MR. MELE: 17 The question is whether or not you 18 received the information about being 19 noncompliant. There would have been an 20 additional message that said it is coming up. 21 MR. GUIN: 22 This has always been confusing to me. 23 This program has been great for us and it's 24 allowed us some growth and helped the community, 25 but it's always been confusing to me. And you</p> <p style="text-align: right;">Page 61</p>

<p>1 got to understand, with a small company, we wear 2 many hats. And we have actually four companies 3 in that building and this is just one of them 4 and things get confusing. You don't have a lot 5 of office staff, you know, it was me and my wife 6 in 2018. And I am not a bean counter. I work. 7 I run the machines. I do that. That's my 8 thought process. 9 So, yes, something could have been done 10 better. I could have done better. Everybody 11 could have done better. I don't remember. It's 12 a long time ago and now, like I say, now I am 13 trying to catch up from four, five, six years 14 ago. 15 MR. MELE: 16 Sir, I am asking this question so we can 17 learn to do better on our side -- from our side 18 to help you be better because you are clearly 19 meeting all of the requirements. 20 MR. GUIN: 21 I didn't know the seriousness of it. When 22 you drive 4 1/2 hours to Baton Rouge and you are 23 come in cold, you know. I don't know that -- I 24 didn't know that I was doing anything wrong. 25 And I want to say we didn't know that it would</p> <p style="text-align: right;">Page 62</p>	<p>1 professional and dealing with these issues and 2 you entrust your whole business with this 3 gentleman, you entrust in him to, you know, 4 that's what I am paying him for. I pay him to 5 keep me from making mistakes. And to -- you 6 know, and I didn't know that I had made a big 7 mistake. Again, it won't be a problem from now 8 on for sure. I hope you never see me again. 9 MR. CALLAIS: 10 That's what we want to hear. 11 MR. GUIN: 12 But you are correct. I understand that. 13 But, like I said, we didn't know and I don't 14 know, you know, from year to year, I don't 15 remember. I do not remember what the 16 correspondence was, but I read it -- I read the 17 correspondence from and when really, okay. 2023 18 November everything was over by then. And I 19 don't know what -- 20 MS. JOHNSON: 21 I think that he is referring to in 2023 22 with the noncompliance notices were eventually 23 sent to the locals every year when they were 24 late they were -- eventually reached out 25 concerning the missed filing and that's why they</p> <p style="text-align: right;">Page 64</p>
<p>1 be a big deal until, like, November of 2023. 2 That's when we were like, oh, this is kind of 3 serious sounding. And we just work, you know. 4 MR. CALLAIS: 5 So, sir, I wanted to make sure. I think 6 generally speaking, you know, the Board doesn't 7 usually go against the locals, what the locals 8 recommend, you know. But just a matter of like, 9 form, you know, now you know the seriousness. 10 Now you know we have a time. So it's every 11 other year -- every year it's come up. You 12 know, it is not like it is once or twice. You 13 know, so we don't want to go against the locals, 14 I believe, you know, of course, the Board is 15 going to vote. But I just wanted to make a 16 special mention from my personal and my 17 perspective and the Board has a perspective, I 18 get it. I understand, but, like, come on. At a 19 certain point you can get a new CPA, you know, 20 or whatever it is. You have to comply with the 21 rules. 22 MR. GUIN: 23 I agree with you in that fact, but what 24 you have to look at in this miscommunication 25 with the CPA, when you entrust in someone that's</p> <p style="text-align: right;">Page 63</p>	<p>1 were filed late every year, but they were filed. 2 CHAIRMAN JONES: 3 I think Mr. Callais is correct given the 4 recommendations from local government. I think 5 we have a motion and a second to approve this 6 without any penalty. I think we already had a 7 motion and second. Is that right, Ms. Simmons? 8 MS. SIMMONS: 9 Yes, sir. 10 CHAIRMAN JONES: 11 So the only other comment that I would 12 make is not -- does have anything to do with the 13 machine, but this issue of filing deadlines, we 14 have tried to make that much simpler in the new 15 rules going forward. To Mr. Mele's point, I 16 think part of the problem has been this program 17 is very valuable, but I think it has been 18 needlessly complicated. And we hope that under 19 the new rules, it will -- I am not going to say 20 it's going to be uncomplicated, but it will be 21 less complicated. Hopefully, we can ultimately 22 move to where -- I wanted it to be a postcard, 23 but I was overruled on that. But having said 24 all of that, I think the good news is obviously 25 your community supports you because you are an</p> <p style="text-align: right;">Page 65</p>

<p>1 important part of the community. We thank you</p> <p>2 for that, especially in part of the state that</p> <p>3 doesn't get to see the \$3 billion in</p> <p>4 development. Bienville doesn't get to see that.</p> <p>5 So with that, I will entertain a vote.</p> <p>6 All in favor approval without penalty.</p> <p>7 MS. JOHNSON:</p> <p>8 This is just noncompliance.</p> <p>9 CHAIRMAN JONES:</p> <p>10 I am sorry. This is noncompliance.</p> <p>11 Basically no penalty.</p> <p>12 MS. JOHNSON:</p> <p>13 Yes, sir.</p> <p>14 CHAIRMAN JONES:</p> <p>15 All in favor say "Aye." (All responded</p> <p>16 "Aye.") Any opposition? There is none. The</p> <p>17 motion carries.</p> <p>18 MR. GUIN:</p> <p>19 Thank you.</p> <p>20 CHAIRMAN JONES:</p> <p>21 Mr. Guin, have a safe trip home.</p> <p>22 MR. GUIN:</p> <p>23 Thank you.</p> <p>24 CHAIRMAN JONES:</p> <p>25 Thank you, sir.</p> <p style="text-align: right;">Page 66</p>	<p>1 publicly again, I have said it every chance I</p> <p>2 get. First and foremost, we succeeded in that</p> <p>3 project because this was an all-of-Louisiana</p> <p>4 approach to win this thing. It was across all</p> <p>5 forms of government. It was the Legislature.</p> <p>6 It was the administration. It was the PSC. It</p> <p>7 was across the board from a public policy</p> <p>8 perspective. Everyone was pulling on the rope,</p> <p>9 but as importantly, the private sector was doing</p> <p>10 the same thing. And it just shows the kind of</p> <p>11 success Louisiana can have when we do it that</p> <p>12 way. So thank you to all of the partners who</p> <p>13 made that possible. It was really marketable.</p> <p>14 The second piece I want to tell you is</p> <p>15 that we are well underway with our strategic</p> <p>16 plan. Hopefully, you all heard about the</p> <p>17 insistence of ours to have that. We have</p> <p>18 engaged through our partners at Committee 100.</p> <p>19 We have engaged a partnership of strategic</p> <p>20 planners between McKinsey giving us a global</p> <p>21 perspective research and really leading</p> <p>22 partnering with Emergent, a Louisiana firm, to</p> <p>23 do both the grass roots organization side of the</p> <p>24 plan, but also for the Louisiana nuances on the</p> <p>25 reality of the McKinsey plan. And we think that</p> <p style="text-align: right;">Page 68</p>
<p>1 MS. JOHNSON:</p> <p>2 This concludes ITEP.</p> <p>3 CHAIRMAN JONES:</p> <p>4 And on our agenda now, we turn to our</p> <p>5 Secretary, Ms. Bourgeois, any comments for us?</p> <p>6 SECRETARY BOURGEOIS:</p> <p>7 Yes. Good morning. I will be brief. I</p> <p>8 apologize for joining y'all so late in the</p> <p>9 meeting. I was on a Zoom with our partners from</p> <p>10 Meta, which is obviously a part of what I want</p> <p>11 to talk to y'all today about the exciting</p> <p>12 announcement last week, the significance to our</p> <p>13 state, not just in that one project.</p> <p>14 You know, many of you have heard me say</p> <p>15 for ten months now about the need for a</p> <p>16 narrative change in Louisiana and that was a</p> <p>17 giant leap towards a narrative change in</p> <p>18 Louisiana what we announced last week. And we</p> <p>19 have a very robust dialogue going on with the</p> <p>20 company, not just about their project, which is</p> <p>21 amazing, but what else they can bring to bear in</p> <p>22 Louisiana to change some of our outcomes.</p> <p>23 So I apologize for being -- for missing</p> <p>24 the first 45 minutes of our meeting, but that is</p> <p>25 why. And I did want to -- and I want to say</p> <p style="text-align: right;">Page 67</p>	<p>1 will be a very useful product with an aggressive</p> <p>2 time frame of the February delivery of that</p> <p>3 plan. So stand by.</p> <p>4 We've already done six regional workshops.</p> <p>5 We have two more. We were in Shreveport on</p> <p>6 Monday and that was the launch of the</p> <p>7 stakeholder engagement and we will go from</p> <p>8 there. But again, a very aggressive timeframe on</p> <p>9 that.</p> <p>10 And the last thing I want to share with</p> <p>11 the Board, you know, we track things now in the</p> <p>12 department. And I think we are on the path, but</p> <p>13 it is pretty important to me, how do you know if</p> <p>14 you are successful if you don't know what you</p> <p>15 are doing. So every week I get a report on our</p> <p>16 active projects. And so just the work that we</p> <p>17 do here in the state, I think it's important for</p> <p>18 you-all to hear this.</p> <p>19 We have a grading system, as anybody does</p> <p>20 in business, where A and B are our priorities.</p> <p>21 So the list that I am about to give you is our</p> <p>22 A, B projects. Just the projects that rank A,</p> <p>23 B. We work them weekly, some daily. We have a</p> <p>24 pipeline of, right now, 186 active A, B</p> <p>25 projects, more than 31,000 potential new jobs,</p> <p style="text-align: right;">Page 69</p>

<p>1 more than 16,000 retained jobs, and more than 2 \$80 billion in potential capital. 3 So I am going to give y'all those updates 4 at these meetings as we go, because I think it's 5 really important for y'all to hear on the front 6 end what we have going on at the department to 7 hear what ultimately we hope to cross this next. 8 But just a remarkable amount of activity in the 9 department. 10 The announcement last week was just the 11 beginning and just really grateful for all of 12 you and our partners in the private sector and 13 others in the public sector who are investing 14 your time and interest in making sure we succeed 15 at LED so the state can succeed. 16 So thank you, Mr. Chairman. 17 CHAIRMAN JONES: 18 Thank you, Ms. Bourgeois. A lot of good 19 things happening and we thank you for what your 20 leadership and what you are bringing to LED and 21 to state. 22 Any other business to come forward? Any 23 other questions or comments from the Board 24 members? Hearing none. I entertain a motion to 25 adjourn. I have a motion from Mr. Callais and a</p> <p style="text-align: right;">Page 70</p>	<p>1 C E R T I F I C A T E 2 3 I, BETTY D. GLISSMAN, a Certified Court 4 Reporter, Certificate #86105, in good standing 5 with the State of Louisiana, as the officer 6 before whom this hearing was taken; 7 That this hearing was reported by me in 8 stenographic machine shorthand by Computer-Aided 9 Transcription, transcribed by me or under my 10 personal direction and supervision, and is a 11 true and correct transcript to the best of my 12 ability and understanding; 13 That the transcript has been prepared in 14 compliance with transcript format guidelines 15 required by statute or by rules of the Board, 16 that I have acted in compliance with the 17 prohibition on contractual relationships, as 18 defined by Louisiana Code of Civil Procedure 19 Article 1434 and in rules and advisory opinions 20 of the Board; that I am not of counsel nor 21 related to any person participating 22 in this cause and am in no way interested in the 23 outcome of this event. 24 25</p> <p style="text-align: right;">Page 72</p>
<p>1 second from Mr. Moss. All in favor say "Aye." 2 (All responded "Aye.") Any opposition? There is 3 none. We are adjourned. Thank you very much. 4 5 (Meeting adjourned at 10:41 AM.) 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25</p> <p style="text-align: right;">Page 71</p>	<p>1 2 This certification is valid only for a 3 transcript accompanied by my handwritten or 4 digital signature and the image of my 5 State-authorized seal on this page. 6 7 January 2, 2025, Baton Rouge, Louisiana 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25</p> <p style="text-align: right;">Page 73</p>

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